

Sales Executive – Corporate Specialist
Start Up Loans – Chairman James Caan
London
£45k + Commission

Start Up Loans, the £117million Government-backed initiative aiming to launch 30,000 businesses amongst young people across the country, is looking for a talented individual to join their growing team, focusing on corporate engagement.

With more than 4,000 entrepreneurs already helped through the provision of loans and mentoring, Start-Up Loans is looking to build on the support on offer to its businesses to ensure sustainability and success. The Company is keen to help entrepreneurs generate sales and grow their businesses and is looking to form partnerships with leading brands across the country to offer platforms and space where Start-Up Loans entrepreneurs could sell their products and services.

This is an exciting and different opportunity to build relationships with corporates, trade associations, industry bodies and brands, selling the concept of backing Britain's Start-Ups. The ideal candidate will be a sales-driven individual, who is creative in their pitch and is comfortable approaching influential individuals and companies. You will be results-focused, working in a methodical and efficient manner, always looking for the next opportunity to support our entrepreneurs.

The ideal candidate would have worked in a sales environment for at least the past 3 years. From identifying the various ways in which we can help our entrepreneurs, to matching this with target companies and following through with research, meetings, pitches, negotiations and closing deals, the successful individual will be an independent worker, with a strong ability to deliver results for the company.

This is the ideal role for someone looking for a challenging career, working with leading individuals across business, media, finance and Government. Working in a high-paced, intellectually stimulating environment, you will be part of a dynamic team that is delivering an incredibly ambitious and high-profile programme that will have a direct impact on the UK economy helping thousands of people. This is a fantastic opportunity for an experienced salesperson to work with a highly commercial team and deliver corporate sponsored solutions to young entrepreneurs across the country.

To apply, please send your CV and covering letter to hc@hbpe.com

Notes:

Please only apply if you have the right to work in the UK

Unfortunately, due to the volume of applications, we can only respond to successful candidates. If you have not heard from us within 2 weeks, then on this occasion you have not been successful.