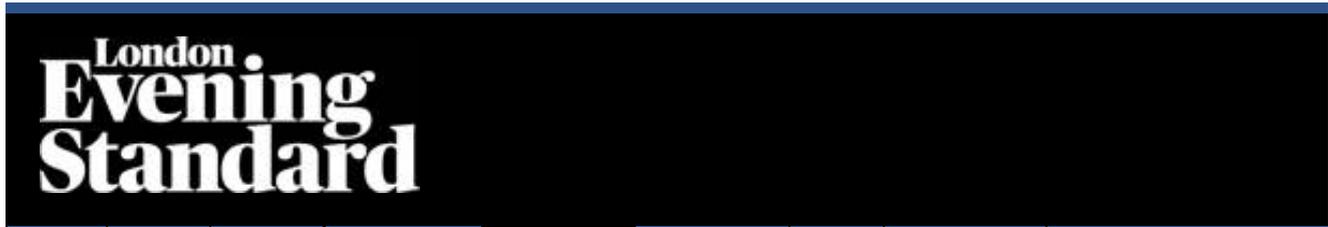


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## James Caan: Who wants to be a recruitment entrepreneur?

By [James Caan](#)

17 February 2014



**Sage advice: James Caan set up his own recruitment business over 30 years ago**

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With the economy picking up, more and more companies are increasing their hiring which is excellent news for jobseekers everywhere. As someone who invests in recruitment companies, I have seen a huge uptake in demand, and the industry itself has been predicted to be worth over £27 billion by the end of this year more than it was, prior to the recession.

This also means now is the ideal time for those entrepreneurs who want to start their own recruitment business, just as I did over 30 years ago. I have always been passionate about backing driven entrepreneurs who have the ambition to start or grow a business of real scale. Last year I launched a nationwide initiative to look for the next recruitment entrepreneur and the response was phenomenal. Over 13,000 people showed interest in the opportunity, confirming the appetite for enterprise we have in this country.

The first successful applicant has just launched his business JDi Energy and I am now looking for the Recruitment Entrepreneur of 2014.

Currently there are over 20 recruitment companies within my portfolio, 6 of which have been start-ups. In the last 4 years, despite some of the most challenging market conditions in recent history, those 6 companies have generated over £125m in revenue. I believe a key reason for this is that we at Hamilton Bradshaw don't just offer investment, but also support and mentoring.

If you are truly passionate about recruitment and have a proven track record in the industry, send in your application and take the next step to becoming your own boss. [becoming your own boss.](http://www.standard.co.uk/businessconnections/articles/james-caan-who-wants-be-recruitment-entrepreneur-16302)

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